

US IT STAFFING



TRAINING & PLACEMENT

By

RECRUITEKIAN HR SERVICES





ABOUT THE TRAINER

13+ Years of Experience as Trainer, Operations Manager, HR Manager

Trained 100's of recruiters with 25+ companies Pan India

Worked and studied abroad (USA and Europe)

Specialized in corporate trainings

HCL Global,V-Soft,Adwait,Tackle,AJNA,Tachyon,RNR IT,SMACT works
Etc..

©



Training Methods



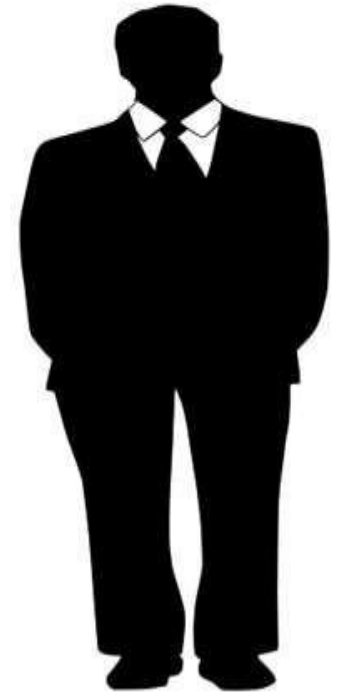
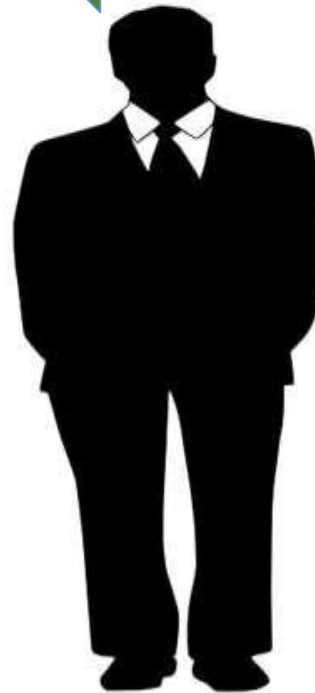
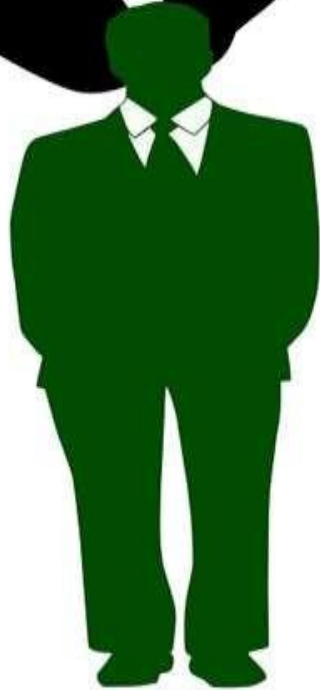
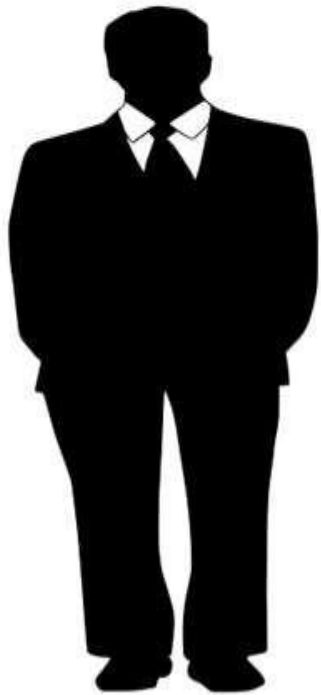
Methodology



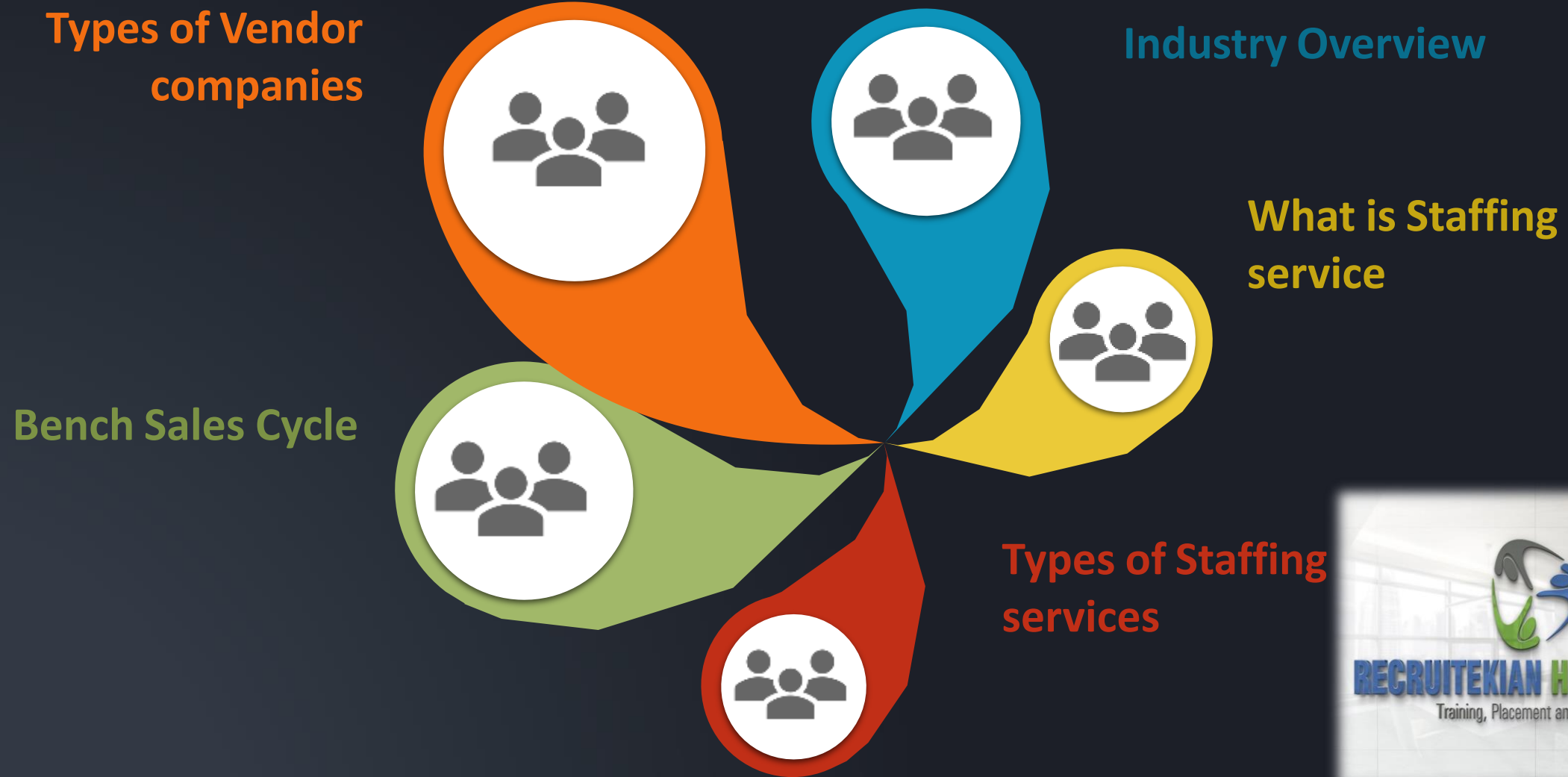
Recruitment



Different Life cycles for Sales And Recruitment
Types of Staffing Companies in US Vendor/Sub vendors Etc..



CONCEPT OF US STAFFING





US VISA TYPES



IMMIGRANT VISA

NON IMMIGRANT VISA

TYPES OF POSITIONS

Long-term staffing services involve placing employees in long-term assignments or projects

Contract



This type of staffing service is a combination of temporary staffing and permanent employment.

Contract To Hire



In this type the consultant is hired by the client on permanent basis and usually a % is give to the staffing company for referring the consultant.

Permanent



THE 4 S'S



1

Sourcing

2

Screening

3

Shortlisting

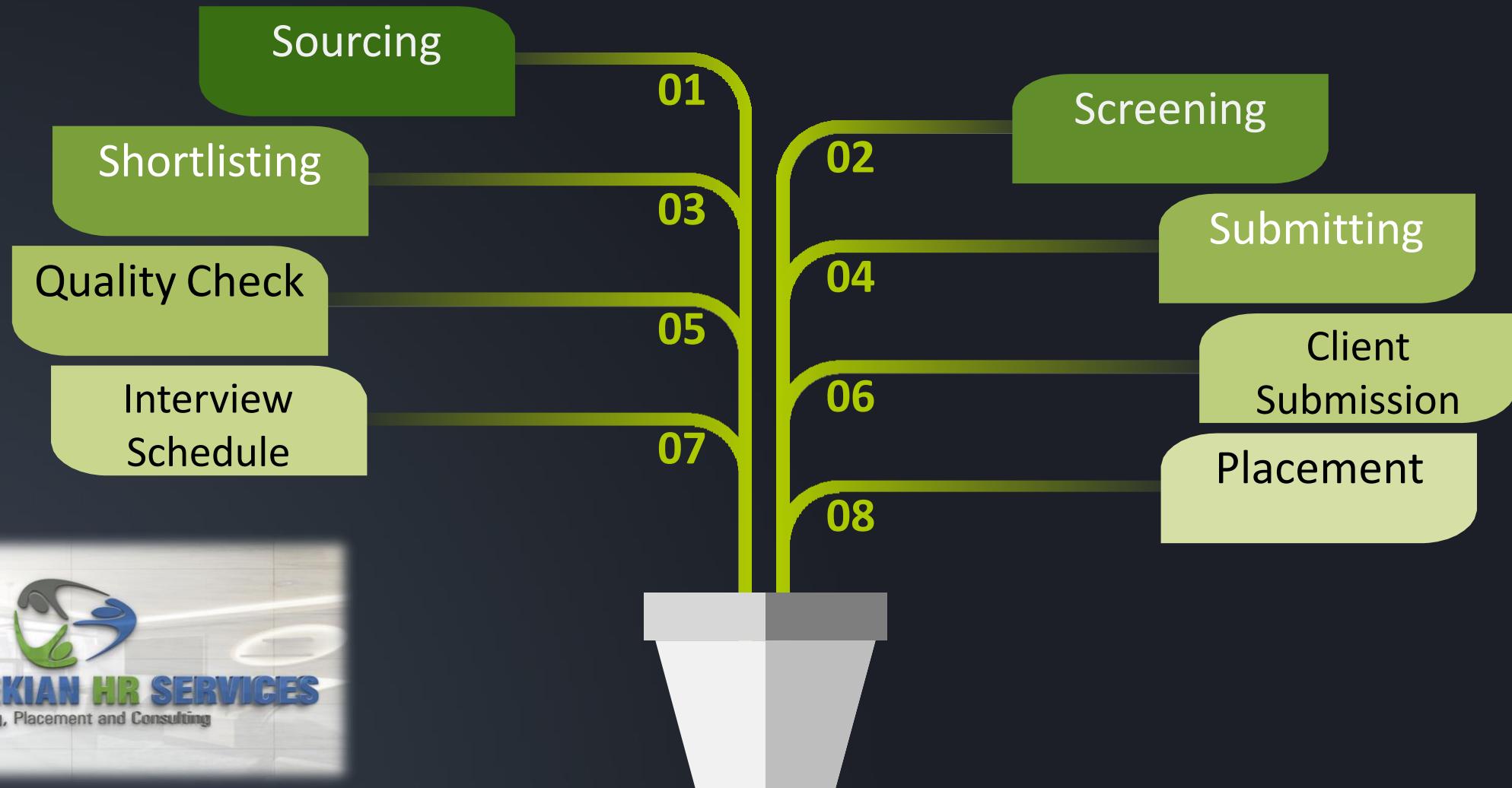
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Submission

TYPES OF SOURCING TECHNIQUES



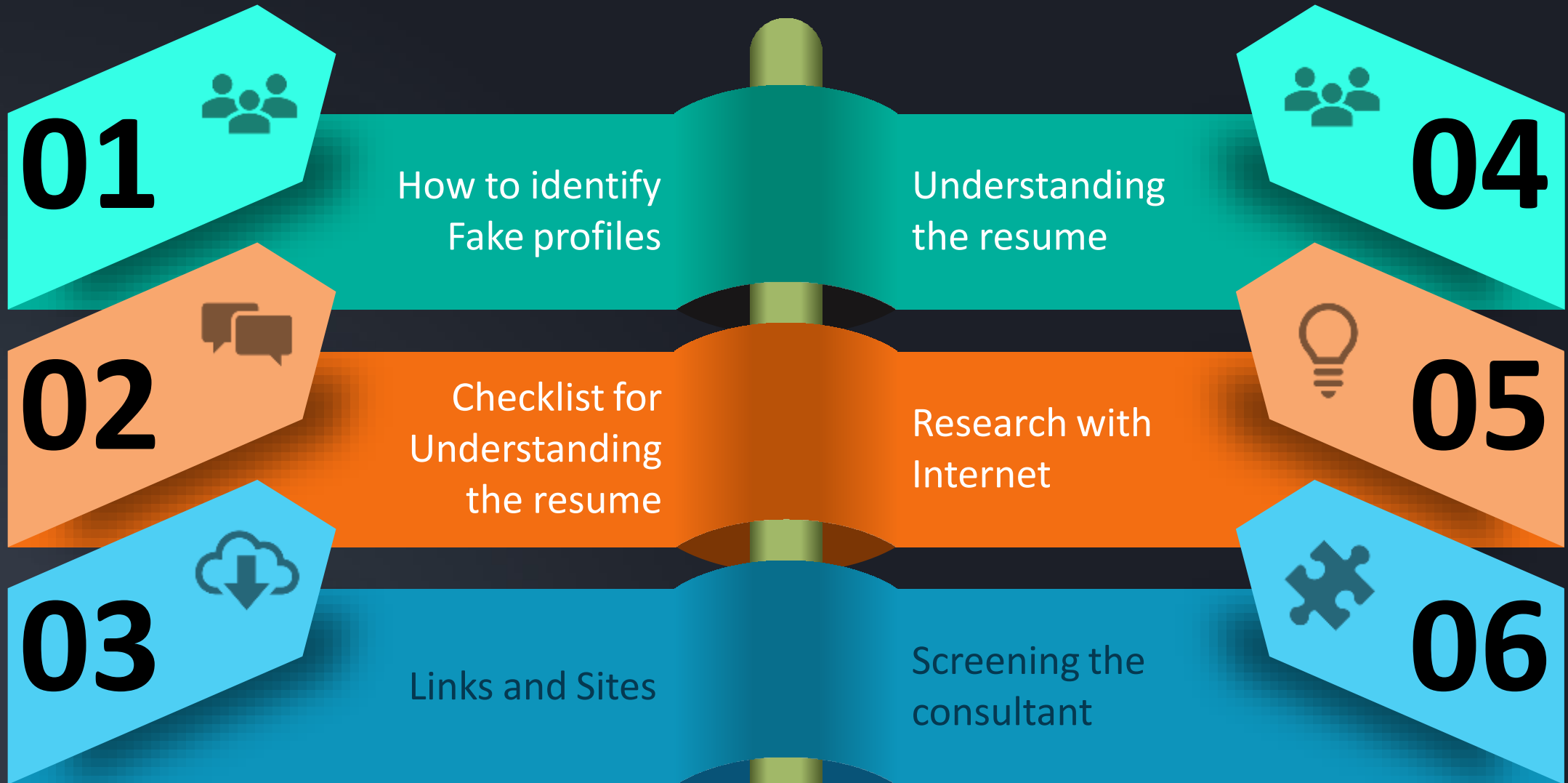
STEPS IN RECRUITMENT PROCESS



RECRUITEKIAN HR SERVICES

Training, Placement and Consulting

Fake Resume Identification



Demography

1

Time Zones

2

States and Abbreviations

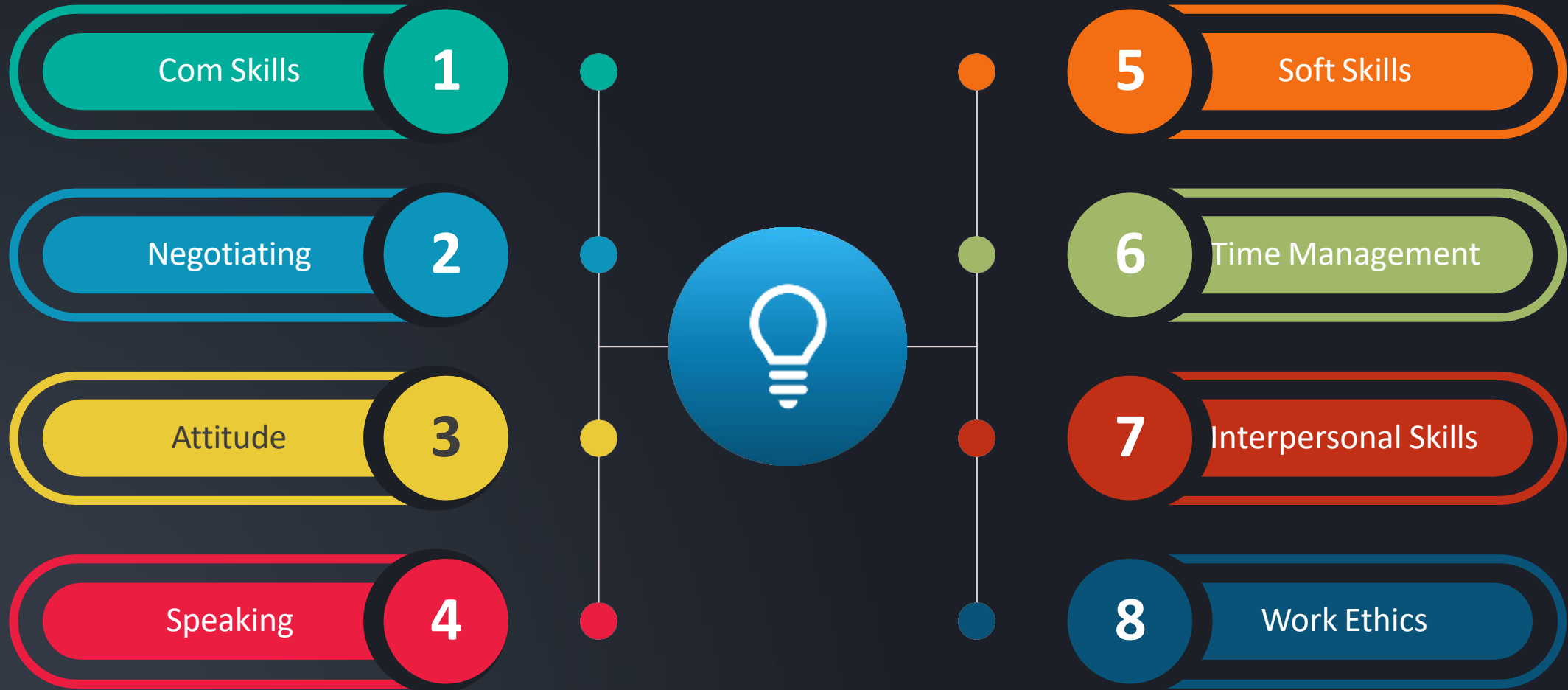
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Popular cities

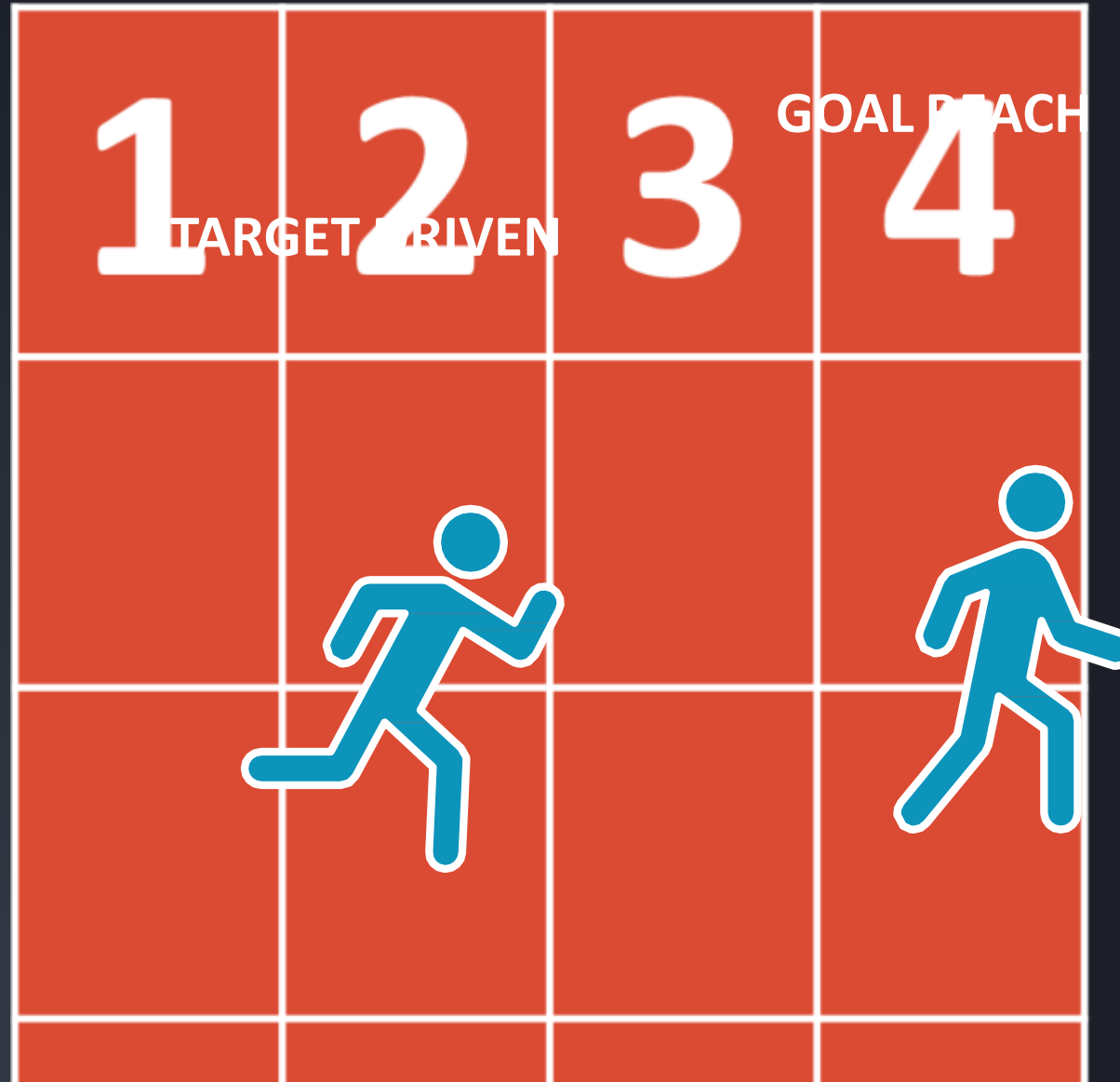
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Clients and locations

Personality Development



Recruiter Engaging



ENGAGE



WIN



Bench Sales

HOW TO SELL YOUR
CONSULTANT

HOW TO MARKET
YOUR CONSULTANT

OPT MARKETING

SALES PITCH

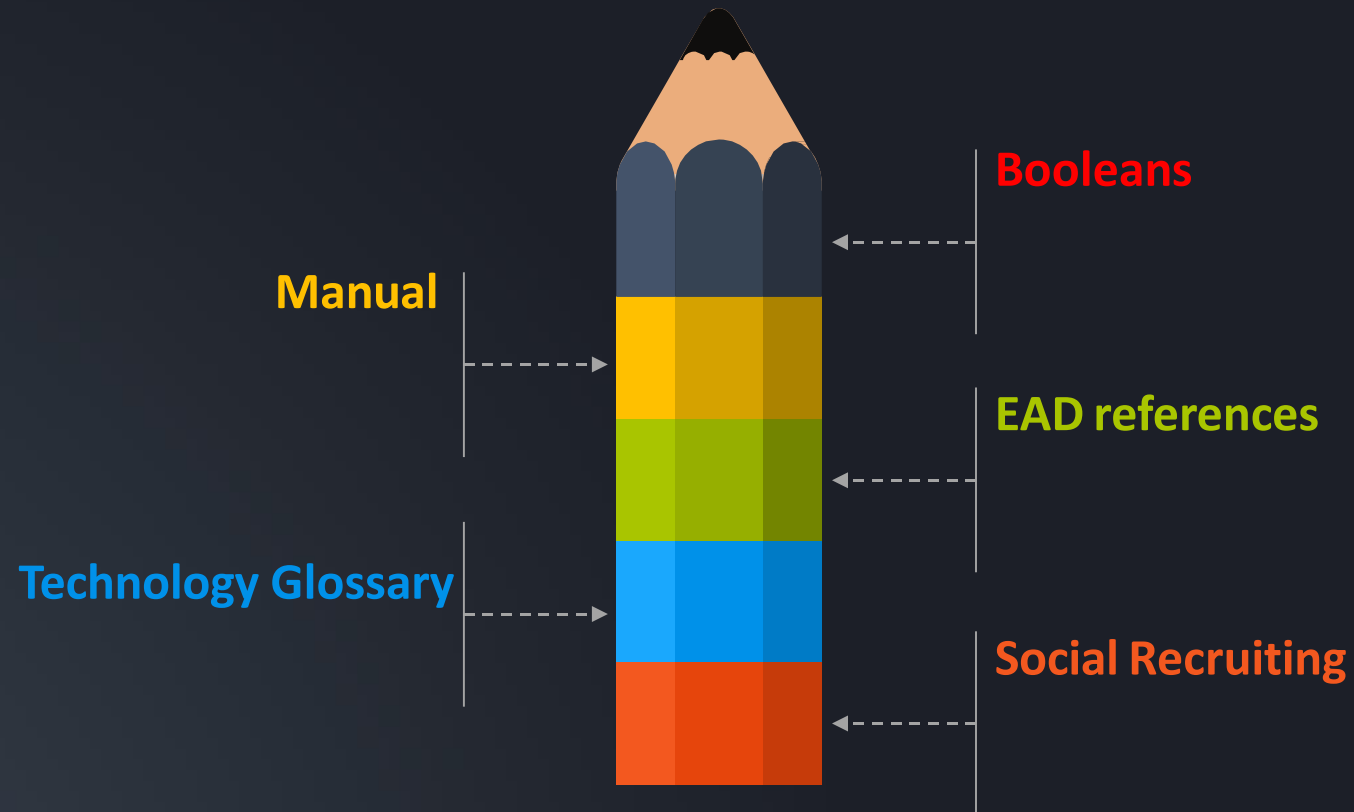
SALES



Technologies



Material





THANK YOU